



Proposal

Home Buyer Solutions

Painting Contractor Solutions for
Purchasers

SP Schuster's
Painting

Presented By: Ben Schuster

Introduction

At Schuster's Painting we specialise in transforming recently purchased homes for home owners before they move in.

Having a freshly painted home to move into is great for them to have a fresh start and make the property their own.

We have a highly skilled and experienced team dedicated to turning projects like these over in an efficient manner – so that home owners can move into their freshly painted home sooner rather than later.

We are interested in partnering with Real Estate agents who can introduce us to clients who have recently purchased their home and would like the home painted prior to moving in.

By the time the homeowners find their own painter, it might be too late, or they might not know where to start looking for a trustworthy and reliable painter.

If you are able to add value to their experience by introducing them to a painter while the home is under contract, this can expedite the process for them and ensure a better outcome overall.



About Us

Schuster's Painting is a trusted, go-to painting company providing sustainable, reliable, dependable, safe and competitively priced painting solutions.

For decades, members of the Schuster family have been heavily involved in residential and commercial painting, with Ben Schuster and his team continuing this legacy for over ten years in the greater Brisbane area.

We are committed to the highest standards of workmanship and customer service, adhering to the recommendations set out by the paint suppliers for their products and meeting the requirements as set out in the Australian Standard AS 2311 Guide to Painting of Buildings.

We only use premium paints such as Haymes Solarguard for exterior painting, and Haymes Expressions for interior painting. We are proud to be associated with and use Haymes Paints because they are the only remaining completely Australian owned and produced paint company providing products to the Australian painting industry.

Vision



Our vision is to be the most trusted and sought after painting business in Brisbane.

Mission



Our mission is to not only paint, but transform residential properties that our clients never stop talking about.

Meet the Team

Ben is the founder and Owner of Schuster's Painting and has been painting for over 10 years. Ben is committed to providing exceptional service and going the extra mile to ensure customer satisfaction on every job. Ben is often praised by his clients for having excellent communication skills, educating clients on processes and products and offering a quality outcome in an efficient and timely manner. Ben is always interested in receiving feedback and working on ways to continually improve the business. Ben enjoys finding ways to repair and refurbish while he is repainting and avoids replacing fittings and fixtures when he can restore them and give them new life. You can check out some of his restoration processes and projects on our Social Media pages.



Ben Schuster

Owner

Dan is a skilled tradesman with a proven track record of success in the painting industry. He is proficient in residential repaints and commercial painting and his broad range of skills and experience include plastering and boat painting. Dan is well known for his friendly, engaging disposition and commitment to excellent customer service. Dan's unparalleled attention to detail has earned him high praise from the customers of Schuster's Painting.



Dan Morrow

Painter

Success Stories

Recently Ben was approached by an existing client, as her daughter was in the process of purchasing a property, and wasn't happy with the existing colours.

Ben was able to visit the property with the client while they were in contractual negotiations to provide a quote for painting services.

During his quote, he identified existing damage to the ceiling, which he was able to quote to repair as well.

The quote and the project scope was finalised before handover, and Ben and his team were able to complete the repairs and paintwork in the first few weeks of ownership. They worked together with the clients to arrange to paint one half of the house while the clients occupied the other half, to minimise disruption to their living.



Project outcomes

The customer's house looked like new.

The customer was so happy with the progress and quality outcomes.

The customer's 'new home' experience was enhanced.

The customer now has a trusted painter to rely upon for future works.

Capabilities

Quality and Standardisation

Our quality and customer service standards exist to ensure a consistent approach to service delivery and customer outcomes. Our values of Quality, Value, Respect for Workmanship, Customer Experience, Safety and Family are ingrained in all our systems, standards and processes.

Social Responsibility Statement

At Schuster's Painting we are committed to sustainability , community support and making a positive impact wherever we can. We sponsor and volunteer in our local community and implement environmentally sustainable work practices.

Governance and Risk Management Practices

We are committed to safety to avoid risk to ourselves and our clients. We are committed to the standards and expectations we are bound by both QBCC licensing and the Australian Standard AS 2311 Guide to Painting of Buildings.

Management Systems and Policies

We are committed to continuous improvement and best practice and operate within a framework of Systems and Standard Operating Procedures. Schuster's Painting works with an independant Business Improvement Consultant to continually improve processes.

Associations and Assurances

Public Liability Insurance –
\$20 000 000

QBCC License –

Trade Qualified Staff

Member of:

- Likeminded Painters Australia
 - Master Painters Queensland
 - Aussie Painters Network
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Existing partnerships with real estate agents collaborating on referral projects

Why Choose Schuster's Painting

Benefits for You

- A resource in your toolkit to offer clients
- Value add to your sale
- Help your clients take the first step to making their new house their own.

Benefits for your Clients

- They don't need to waste time researching painters
- They can start to organise their painting quote prior to settlement
- They are introduced to a painting company who specialises in painting recently purchased homes and understand all the variables they need to work with

Our Values



Quality

Quality to us means jobs are adequately prepared and to the highest standards. We are committed to using the best quality products and the right products for each surface and condition.



Value

Investing in the proper techniques, products and processes upfront is vital for maintaining value over time. A job done right now saves money later. In a broader sense, it means excellent investment.



Safety

Safety for our clients, our team and the environment are of the utmost importance. We know that if you feel safe with the painters you hired, you will also have peace of mind.



Trust

A friend or family member will only recommend a contractor they trust enough to use. We've built our business based on word-of-mouth referrals between families and friends.



Respect for Workmanship

We take pride in delivering only the best quality and excellent workmanship to our clients, ensuring their property retains the most value over time.



Customer Experience

We are committed to providing the best customer service experience. Whether adding little touches (minor additional paintwork at no charge), thank you gifts, welcome letters, or other value adds.

How does it work?



You or your client/buyer identify they would like a painting quote for their new home



Provide the client with a referral brochure and key ring from Schuster's Painting



Arrange a time for us to meet you and the client at the property prior to settlement and we will arrange a painting quote

CLIENT NOT READY FOR A QUOTE YET?

PROVIDE THEM WITH OUR BROCHURE AND KEY RING FOR THEM TO TAKE AWAY AND CONTACT US WHEN THEY ARE READY



[Book a Quote](#)

**Thank you for your time,
if you are interested in
discussing this proposal
further please contact us
on the details below.**



Contact Us

Phone 0466 626 011

Website www.schusterspainting.com.au

Email ben@schusterspainting.com.au

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